

Ordinance 64-26

November 18, 2026

Cape Coral
FLORIDA

Purpose of Ordinance 64-26

1. Approve the ranking for the Request for Proposal RPW2264KMR for Solid Waste, Recyclables, Horticulture, and Bulk Franchise Collection Services with:
   A. FCC Environmental Services Florida, LLC ranked first,
   B. Waste Pro of Florida, Inc. ranked second, and
   C. Coastal Waste and Recycling ranked third.

2. Award and Approve a 10-year Franchise agreement for Solid Waste, Recyclables, Horticulture, and Bulk collection services to FCC Environmental Services Florida, LLC.

3. Start date is October 1, 2027

Cape Coral FLORIDA

Background

1. The current contract expires September 30, 2027.
2. A Request for Proposal for Solid Waste, Recyclables, Horticulture, and Bulk Collection Services with information on transfer station impacts on pricing was issued in February 2026.
3. Three firms submitted a proposal: Coastal Waste & Recycling, Inc (Coastal); FCC Environmental Services Florida, LLC (FCC); Waste Pro of Florida, Inc (Waste Pro)
4. All proposals were deemed responsive, were reviewed, interviewed (Proposers), and scored by a committee of three – Financial Services Director, Public Works Director and Assistant City Manager.
5. Notice of Intent to Award was sent to FCC Environmental Services Florida, LLC on August 6, 2026, as the most responsive, responsible and cost-effective proposer.

Cape Coral FLORIDA

Primary Terms of Contract

1. Franchise – Exclusive franchise for solid waste, recyclables, horticultural, and bulk collection services to all properties with the City limits of Cape Coral

2. Term – 10 years with one 5-year renewal beginning on October 1, 2027

3. First year residential monthly collection rate - $18.23 - $218.76 annually (not the assessment – assessment includes disposal fees, administrative costs, gross up for discounts, and tax collector fees)

4. Franchise Fee – 8.5% of Gross Revenues, both residential and commercial, less commercial only disposal costs. The City pays the residential disposal costs.

Cape Coral FLORIDA

Primary Terms of Contract

5. Vehicles – proposer has indicated the Franchise period will begin with new vehicles.

6. Proposer has indicated that all vehicles will run on Compressed Natural Gas.

7. Collection hours – from 10/1 – 4/30, 6 am to 6 pm and from 5/1 – 9/30, 5 am to 6 pm.

8. Holidays – 6 holidays per year.

Transition

1. Contractor responsible for providing a smooth transition resulting in no service interruption.

2. Within 30 days of the effective date, contractor will provide a transition plan to City.

3. Contractor to meet with staff at least monthly, but more often as necessary to effectuate a smooth transition of services.

Additional Items

1. Community Events – Contractor will provide dumpsters for community events free of charge; City will pay disposal costs.

2. Community Outreach – Contractor will pay $50,000 per year for community outreach efforts.

3. Hazardous Waste events – provide service for up to 4 Hazardous Waste events per year within the City Limits.

4. Contractor will provide personnel, equipment, and all services necessary to operate a bulk solid waste drop off site (located at NW 14th Ave South of Kismet Parkway).

Cape Coral FLORIDA

Thank you